



TER Chemicals
DISTRIBUTION GROUP

TER Chemicals becomes distribution partner for Clariant Tonsil®

Hamburg / March 29, 2019 – TER Chemicals has strengthened its partnership with Clariant by acquiring the distribution rights for Tonsil® bleaching earth for designated parts of Europe. Tonsil® bleaching earth is mainly used for filtering and purifying vegetable oils and liquids, and is a significant addition to the TER Chemicals portfolio.

Tonsil® bleaching earth derived from the natural clay mineral Montmorillonite removes unwanted substances from vegetable oils and various liquids. The material based on natural resources adsorbs fatty acids, dyestuffs, turbidities and heavy metals, whilst protecting valuable nutrients.

“We are glad about the addition to our portfolio and Clariant’s confidence and trust in our long-standing partnership. Our customers value our large portfolio of specialty chemicals and product solutions from one source. With the addition of Tonsil® we can also prove our high service quality and market understanding in the field of bleaching earths,” says Harald Dettmers, Head of Business Unit, TER Chemicals. The strategic partnership between Clariant and TER Chemicals covers the distribution of Tonsil® in Germany, Switzerland, Scandinavia, UK, Ireland, France and the Benelux countries.

As one of the world’s leading specialty chemical companies, Clariant contributes to value creation with innovative and sustainable solutions for customers from many industries. With its headquarters in Switzerland, over 17,900 employees worldwide, and a well-established research and development team, Clariant strives to offer high-quality solutions. “With TER Chemicals as our designated distributor for Tonsil® bleaching earth, we are confident that we are offering purchasers a committed partner with high service quality. We have trust in our long-term partnership with TER Chemicals, which extends back over 70 years,” says Lukas Balzer, Junior Regional Sales Manager Europe, Clariant.

TER Chemicals is a leading distributor of specialty chemicals and nutrition ingredients with focus on the European market. With over 420 employees worldwide they offer a wide portfolio of additives for various applications, binding agents, dispersions, resins and waxes, fillers, pigments as well as food and feed ingredients. Their strategy derives from the vision to be “The Chemical Distributor of Choice”, for both customers and suppliers.

For further questions, please contact:

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